

## Merchant Banking International Summer Internship

Are you a professional, driven and outgoing person with a genuine interest in financial markets and strong analytical skills? Merchant Banking, SEB's division for large corporate and institutional clients, offers talented students the opportunity to work in the exciting and demanding fields of bank and finance.

The program begins with an introduction week and team building in June and ends with a summing-up session in August. You will be involved in SEB's business activities and explore the environment within banking. You will work with some of the top professionals in your specific area. The introduction week includes traditional presentations, case studies with our best specialists, lunch with managers and tutors, and finishes off with a team building activity.

Internships will be available in various business units and countries within Merchant Banking.

Please find more information about our program at [sebgroup.com/career](http://sebgroup.com/career) or [seb.no/student](http://seb.no/student).

Positions will be available during the autumn, 2011.



SEB is a northern European financial group with a global presence with more than 16,000 employees. We help private individuals, companies and institutions with all their financial needs – from financing and asset management to insurance and legal issues. Through constant development, we have created a tradition of long-term business relationships. From the start in 1856, our work has been characterised by entrepreneurial spirit and innovation in order to meet the needs of the future and create new opportunities to help our customers achieve their goals. Find out more about us on [sebgroup.com](http://sebgroup.com).

## Merchant Banking International Summer Internship

Outstanding possibilities in an exciting environment



## Meet our summer interns and managers

Read what some of our summer interns and managers say about the summer internship. You can read the full interviews, and find more summer interns, at [sebgroup.com/career](http://sebgroup.com/career) or [seb.no/student](http://seb.no/student).



**Erica Blomgren**, 28 YEARS, INTERNSHIP WITHIN CREDIT GUIDE PROGRAM YEAR 2006 AND 2007, CURRENTLY EMPLOYED AT TRADING STRATEGY, OSLO. ERICA COMES FROM SÖDERTÄLJE AND HAS A MASTER OF SCIENCE FROM STOCKHOLM SCHOOL OF ECONOMICS.

“During the introduction days internees meet with our experienced experts, whom they all have access to during the summer. This is a unique chance to learn

about the financial markets and take part in the world of trading where you have access to the market from day one. At Trading Strategy you write the Credit Guide which requires you to take responsibility and work closely with our clients. It’s a great opportunity to show what you can and see if you like the work.”

**Even Enggrav**, 24 YEARS OLD, STUDENT AT NORWEGIAN SCHOOL OF ECONOMICS, BERGEN. SUMMER INTERN AT TCM WITHIN GLOBAL FINANCIAL SOLUTIONS IN 2011.



“During the summer I was part of SEB’s Global Financial Solution team in Oslo and from day one I worked on real cases, which I found very motivating. The team gives advice to clients on how they should hedge their different risk exposures, and on their capital structure. My tasks demanded analytical thinking every day and I had great use of many of the courses I studied at NHH.

The best part of having an internship at SEB is the strong focus on learning. The summer was divided in different modules where every module had a learning objective. As examples I could mention risk modeling, advantages of various hedge strategies and improvement of presentation skills.”



**Gunnar Höglund**, 28 YEARS, SUMMER INTERNSHIP 2009, CURRENTLY EMPLOYED AT A-TCM. GUNNAR COMES FROM STOCKHOLM AND HAS A DEGREE IN FINANCIAL MATHEMATICS AT STOCKHOLM UNIVERSITY.

“I did not have any clear view of how it would be to work in the world of finance, but was surprised by the very good atmosphere at the trading department. The group I am working with is doing

what I studied at the university so I could contribute from day one during the internship. My colleagues listened and I was given responsibility. The job is creative, challenging and I enjoy the process of thinking.”

**Lisa Sheina**, 23 YEARS, STUDENT AT NORWEGIAN SCHOOL OF MANAGEMENT, OSLO. SUMMER INTERN IN 2011 AT CLIENT RELATIONSHIP MANAGEMENT.



“This summer I have prepared presentations about existing clients, in business sectors like IT&Technology, chemicals, automotive and food&beverage industries. My presentations consist of relevant information about the customer and contribute to easier decision making process; such as business overview, industry and competitive analysis, investment- and growth opportunities, key financials and strategy. I have been involved in credit processes, performing analysis on corporate’s information and putting them in their respective risk class. I have also worked with analysis of potential customers SEB wants to establish business with. CRM’s goal is to create long-term relationships and add value to costumers.

As a part of Merchant Banking Summer Internship program, I’ve had an unique opportunity to apply my knowledge into real-life cases. Throughout the summer I’ve got comprehensive overview of SEB and the financial industry as a whole, gained new experience and established valuable network. I am confident that this experience will make my future career choice easier.”



**Robert Celsing**, HEAD OF FX TRADING, TCM, MANAGER IN THE MERCHANT BANKING SUMMER INTERNSHIP PROGRAM.

“Primarily, this program is an excellent opportunity to attract young potentials and recruit them to the organisation. Additionally, these young professionals are a great inspiration to the current team with their new ideas. Furthermore, we get a lot of tasks and specific projects done with their valuable help.”

**Magnus Carlsson**, HEAD OF MERCHANT BANKING, EXECUTIVE VICE PRESIDENT OF SEB.



“For SEB to maintain its leading position in Northern Europe, the most important priority is to recruit and develop the best people, whatever their background and previous experience. Merchant Banking’s International Summer Internship program is an important element of this strategy.

The internships offer participants and SEB an opportunity to ‘test drive’ each other in a challenging working environment, engaging in live business assignments. For successful candidates, unique insights will be gained and employment opportunities will be broadened. If you are passionate about a career in the financial markets and are committed to performing at a high level, then we look forward to hearing from you.”